

## 2020 Interim Results Announcement

## August 2020



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Performance Overview

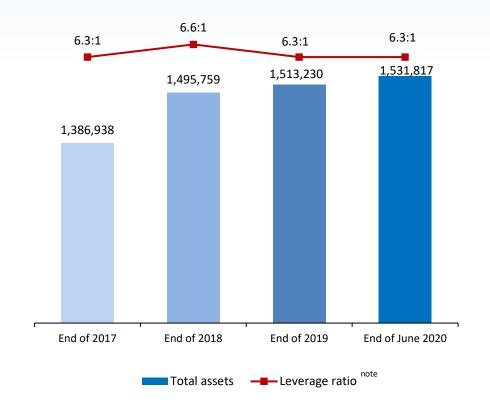
2 Business Development

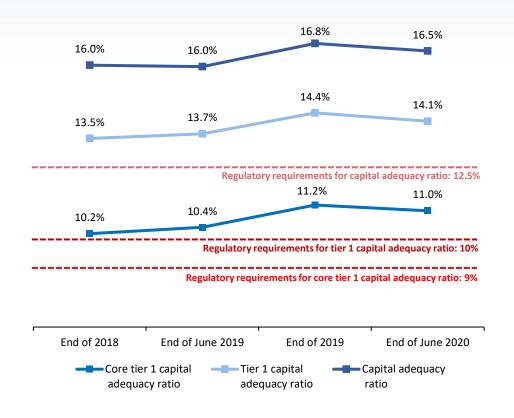
**3 Future Prospects** 

## A slight growth in asset scale and a sufficient margin of security for capital

Total assets and leverage ratio
(In millions of RMB)

#### Capital adequacy ratio



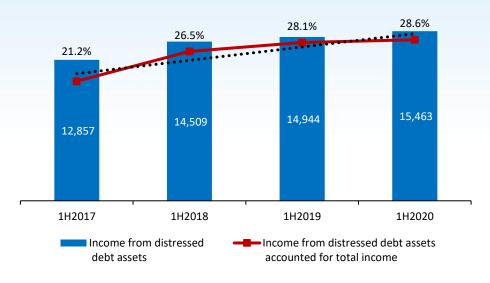




#### Focused on the Core business of distressed assets, continued to optimize income structure

#### Income from distressed debt assets accounted for income

(In millions of RMB)



14,509

14,944

15,463

1H2017

1H2018

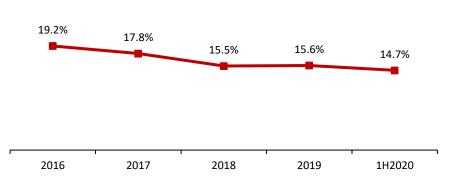
1H2019

1H2020

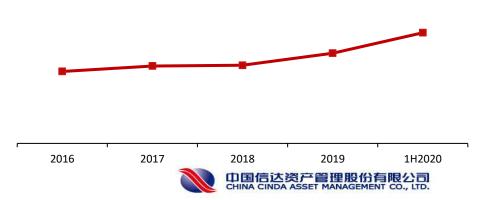
Income from distressed debt assets accounted for debt assets

the income of the parent company

#### **IRR of Acquisition-operation Distressed Assets business**







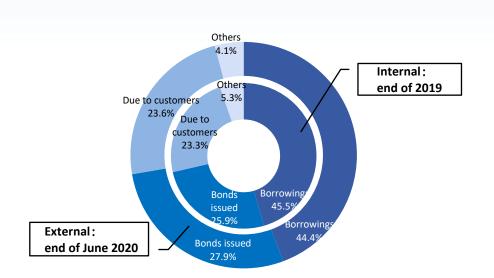
## We continued to optimize the debt structure and reduce financing costs

Interest-bearing liability structure optimized and proportion of standardized financing further increased

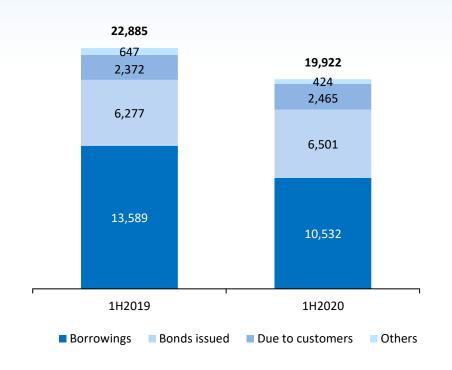
Continuous redution of financing costs and significant decrease in interest expense

(In millions of RMB)

#### Interest-bearing liability structure

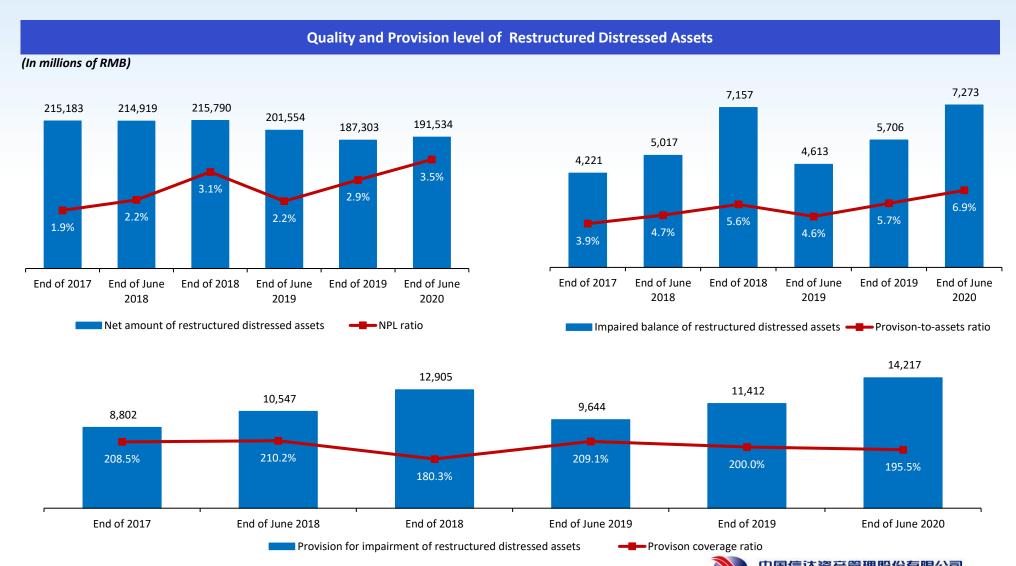


#### Interest expense





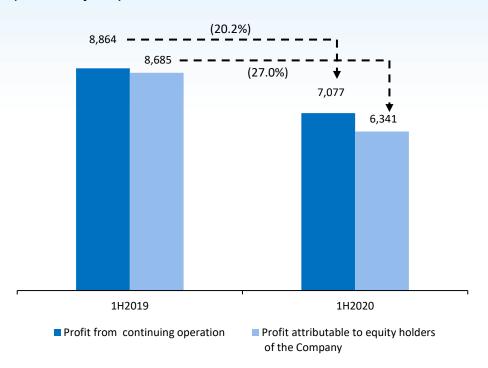
#### Effective control of credit risk and improvement of asset quality



#### **Analysis of profit changes**

#### **Profit**

(In millions of RMB)

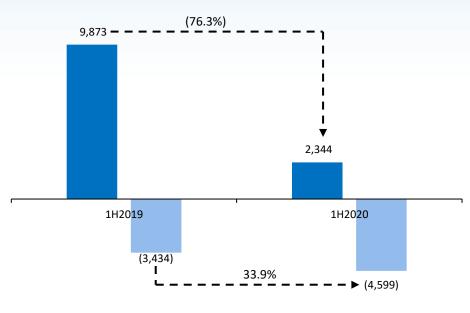


1

Affected by the fluctuations in the capital market, the gains on fair value changes of certain financial assets at fair value decreased year-on-year.

#### Main reasons for profit changes

(In millions of RMB)



■ Fair value changes on other financial instruments ■ Impairment losses on assets

2

Increased the provisions for credit risk out of prudent consideration as quality of certain financial assets at amortized cost were under increasing pressure due to the COVID-2019 epidemic and changes of external economic conditions.



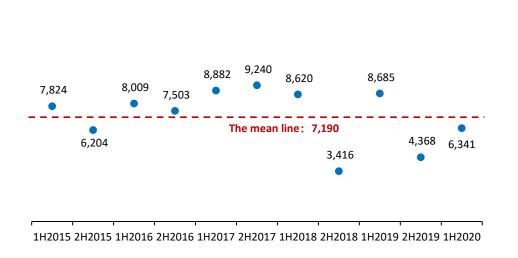
## Stable profit contribution and competitive dividend return

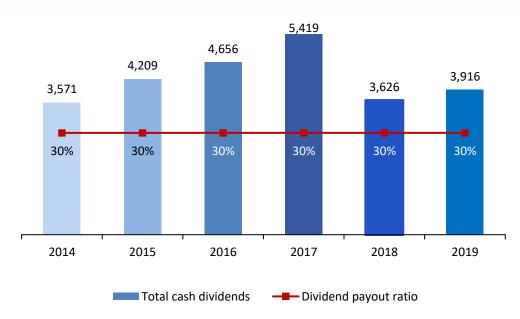
**Profit attributable to equity holders of the Company** 

(In millions of RMB)

#### **Dividend distribution**

(In millions of RMB)



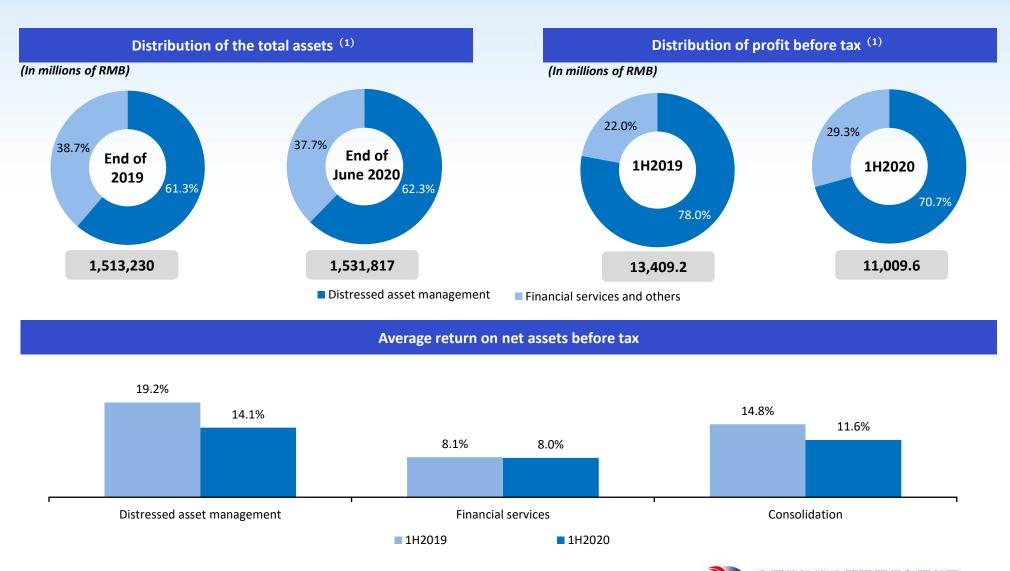




2 Business Development

3 Future Prospects

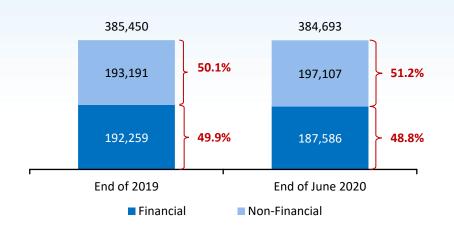
## Overview of the development of the Group's business segments



#### Distressed debt asset management

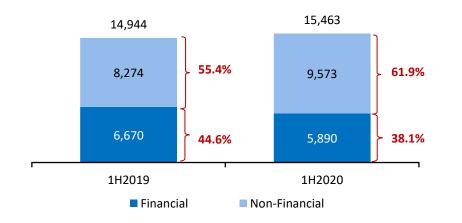
#### Net balance of distressed debt assets

(In millions of RMB)

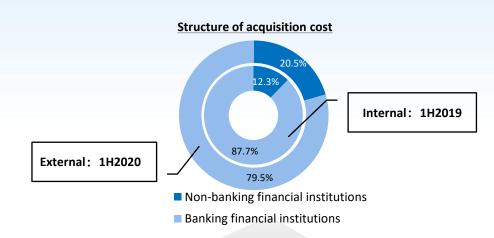


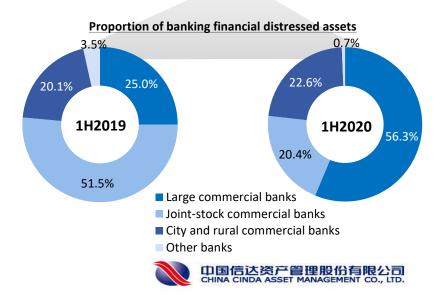
#### Income from distressed debt assets

(In millions of RMB)



#### Acquisition cost of financial institutions distressed assets





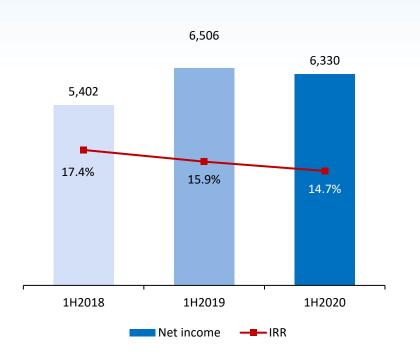
## **Acquisition-operation Distressed Assets business**

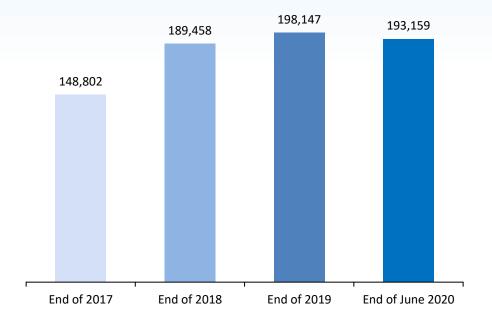
Net income and internal rate of return

(In millions of RMB)

**Net balance of Acquisition-operation Distressed Assets** 

(In millions of RMB)

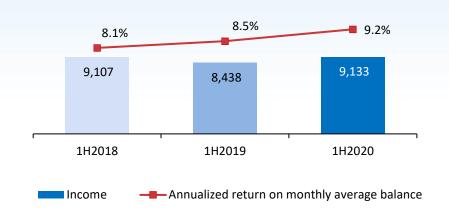




#### **Restructured Distressed Assets business**

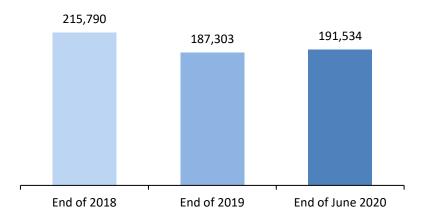
Income and annualized return on monthly average balance of Restructured Distressed Assets

(In millions of RMB)

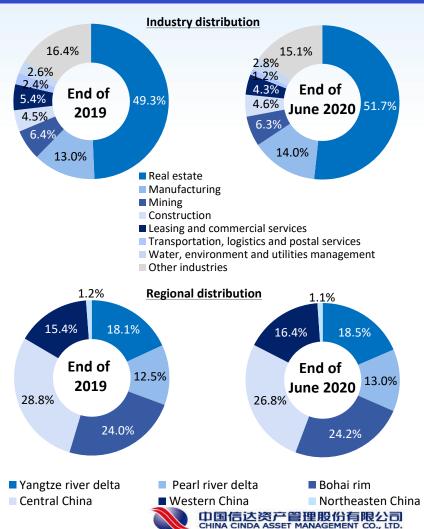


#### **Net amount of Restructured Distressed Assets**

#### (In millions of RMB)

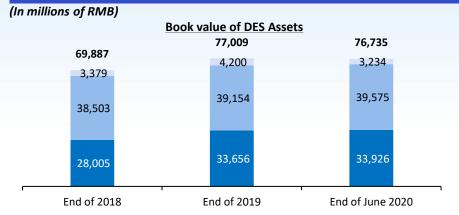


## Industry distribution and regional distribution of Restructured Distressed Assets

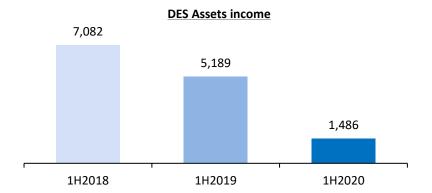


#### **DES** Assets and other distressed assets business

#### DES Assets business scale and income



- DES Assets at fair value through other comprehensive income
- DES Assets measured with interests in associates and joint ventures
- DES Assets at fair value through profit or loss



#### Other distressed assets business

(In billions of RMB)

#### Balance of other distressed assets business

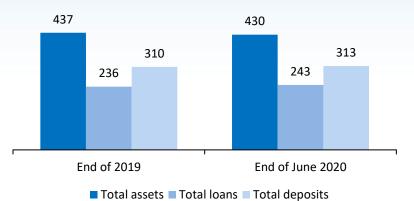


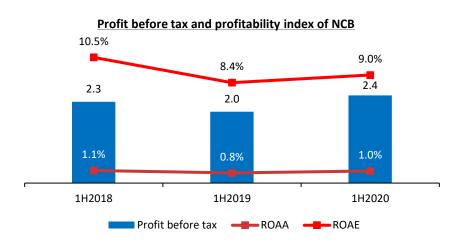
#### Income of other distressed assets business

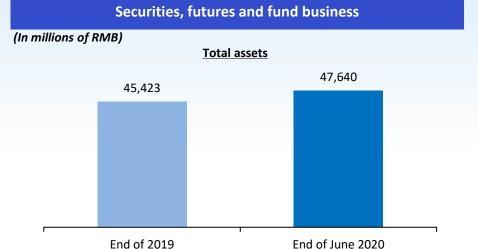


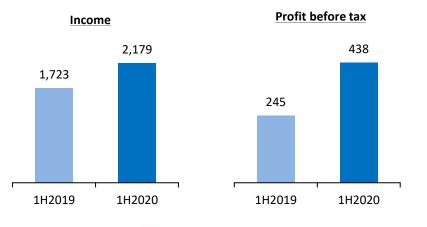
#### **Financial services business**

# Banking business (In billions of RMB) Total assets, loans and deposits of NCB











1 Performance Overview

2 Business Development

3 Future Prospects

#### **Potential business opportunities for China Cinda**

## Background

- The form of a new pattern in which domestic cycle plays a dominant role and both domestic and international cycles reinforce each other has been accelerated
- COVID-19 has affected the normal operation of domestic and international economies, increasing new financial risks and challenges
- It is necessary to give full play to the functions of financial asset management companies for the precaution and defusion of major financial risks

#### Target market and business opportunities

- Distressed assets will continue to be exposed, requesting a higher demand for disposing the distressed assets in advance
- A stable industry ecosystem has been initially formed around the upstream and downstream of distressed assets, realizing a harmonious cooperation between the functional benefits of defusing financial risks and the economic benefits of industry development
- Risks with respect to small and medium-sized financial institutions will continue to be exposed and the demand for risk alleviation and disposal will be increased
- Asset management business and the standardization transformation of non-standard assets continue to be deepened, creating new opportunity for the distressed assets
- The optimization of industry structure under the economic restructuring provides a broad market for investment banking businesses such as merger and restructuring, mezzanine investment, and bridging financing

Effectively fulfilling professional responsibilities in resolving financial risks, serving the real economy, and supporting supply-side structural reform



## **Key works in the second half of 2020**



Consolidate current business competitiveness, further improve investment quality, and strengthen capabilities in identifying and managing assets



Strengthen stable income business and develop quality customers to achieve stable income and keep risks under control



Expand innovative business, enhance capabilities in operating investment bank project and promote the upgrade of business model



Continue to promote the market-oriented reform of subsidiaries and stimulate their surging development momentum



Keep focusing on risk management and control, defuse risks of existing assets, make the risks of incremental assets under control, and improve assets quality



## **Appendix**



## **Summary of financial data**

#### Summary of consolidated statement of profit or loss

(in millions of RMB)

#### Summary of consolidated statement of financial position

(in millions of RMB)

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	1H2020	1H2019	Change		2020-6-30	2019-12-31	Change
Continuing operations				Cash and balances with central banks	17,496	19,002	(7.9%)
Income from distressed debt assets at					·	·	. ,
amortized cost	9,106	8,438	7.9%	Deposits with banks and financial institutions	75,597	70,838	6.7%
				Financial assets at fair value through	444.050	440.465	(0.40()
				profit or loss	411,852	412,165	(0.1%)
Fair value abanges on distressed debt assets	7 474	C 270	10.20/	Financial assets at fair value through	120 (11	126 902	(11 00/)
Fair value changes on distressed debt assets	7,474	6,270	19.2%	other comprehensive income	120,611	136,803	(11.8%)
				Financial assets at amortized cost	235,539	227,645	3.5%
Fair value changes on other financial	2,344	9,873	(76.3%)	Loans and advances to customers	349,918	337,859	3.6%
instruments	2,544	3,673	(70.570)	Loans and advances to eastomers	343,310	337,633	3.070
				Assets held for sale	61,392	61,394	(0.0%)
Investment income	317	110	188.6%	Others	259,413	247,524	4.8%
Interest income	12,014	12,532	(4.1%)	Total assets	1,531,817	1,513,230	1.2%
Revenue from sales of inventories	9,659	4,919	96.4%				
Other income and other net gains or losses	4,906	3,322	47.7%	Borrowings	534,565	536,591	(0.4%)
Total income	45,820	45,464	0.8%	Bonds issued	336,872	304,850	10.5%
Impairment losses on assets	(4,599)	(3,434)	33.9%	Due to customers	284,411	275,206	3.3%
Interest expense	(19,922)	(22,885)	(12.9%)	Accounts payable to brokerage clients	16,785	14,320	17.2%
Purchases and changes in inventories	(6,366)	(3,106)	105.0%	Liabilities held for sale	55,743	57,924	(3.8%)
Other costs and expenses	(5,250)	(4,888)	7.4%	Others	111,266	135,928	(18.1%)
Total costs and expenses	(36,137)	(34,313)	5.3%	Total liabilities	1,339,643	1,324,820	1.1%
Profit before tax from continuing operations	10,713	12,730	(15.8%)	Total equity	192,174	188,410	2.0%
Profit for the period from continuing	7.077	0.004	(20, 20/)	Equity attributable to equity holders of	167 200	164.000	1.4%
operations	7,077	8,864	(20.2%)	the Company	167,200	164,898	1.4%
Discontinued operation				Key ratios	1H2020	1H2019	Change
Profit after tax for the year from	269	con	(60,6%)				
a discontinued operation	269	682	(60.6%)				
				ROAA(annualized)	0.96%	1.28%	(0.32%)
Profit for the period	7,346	9,546	(23.0%)	ROAE(annualized)	8.76%	12.62%	(3.86%)
Profit attributable to equity holders of the	6,341	8,685	(27.0%)	Cost-income ratio	25.71%	23.39%	2.32%
Company	0,541	0,065	(27.070)	COST-IIICOIIIE I duo	25.71%	23.39%	2.32/0

